



## Engagement Manager

Framework LLC is a mission-driven advisory firm that helps companies to develop and unlock the full value of sustainable business practices—those that protect and grow social, environmental, and financial capital. Framework’s mission is to **promote sustainability; consciously evolve for the benefit of our clients, our peers, and ourselves; build strong, lasting relationships; and be bold, thoughtful, and responsive in all that we do.**

In addition to our work with corporate clients, since 2012 Framework has been providing strategic counsel and programming and administrative support to the Global Compact Network USA, the local network of the [United Nations Global Compact](#) in the United States (the “Network”). Framework seeks an experienced, highly professional, and engaging individual to be an integral member of the Framework team that supports the growth of the Network and helps it deliver on its value proposition.

### THE OPPORTUNITY

The US Network of the UN Global Compact is a nonprofit organization that supports US-based private-sector and civil-society organizations in

- aligning mission, expertise, and core business objectives with the Ten Principles of the Global Compact;
- engaging with and advancing the Sustainable Development Goals; and
- leveraging their association with the Global Compact and United Nations and its global resource network.

The engagement manager position offers an exciting opportunity to help US organizations align with and advance global sustainability and further their own business objectives through positive engagement, peer sharing, and participation in highly relevant programming. The position will also contribute to the advancement of Framework’s mission to promote sustainability.

### RESPONSIBILITIES

The selected candidate will play an integral role in supporting the growth and development of the Network’s membership in, among others, the following ways:

- Engage both current and prospective Global Compact signatories in the United States to encourage greater participation in both the Global Compact and the Network
- Contribute to the implementation of the Network’s strategic plan and assist in its evolution
- Contribute to programming development and execution to ensure alignment with Network members’ needs, the advancement of the Network’s mission, and alignment with [Global Compact’s Ten Principles](#) and the [Sustainable Development Goals](#)
- Contribute to the development and strengthening of Network communications and relationships with the goal of strengthening the Network brand and ensuring an understanding of and visibility for the Network’s value proposition
- Assist in the development of the Network’s annual budget; prepare regular reports to the Network board regarding Network activities and financial performance
- Contribute to the development of effective systems to track progress toward objectives; regularly evaluate programs, measure performance and progress, and communicate results to appropriate constituencies
- Other activities as assigned

As a Framework employee, the successful candidate will participate in firm activities as assigned or appropriate. The position reports to Framework’s CEO.

### QUALIFICATIONS and SKILLS

The successful candidate must have proven experience in developing and maintaining corporate partnerships and relationships with private-sector representatives, preferably those responsible for leading or directing corporate sustainability efforts. The position requires extensive engagement with representatives of large companies as well as executives of small and medium enterprises and civil-society representatives. The selected candidate must demonstrate a basic understanding of corporate sustainability objectives and activities and a commitment to the

Global Compact agenda.

Demonstrable experience and other qualifications include:

- Experience and comfort establishing and maintaining relationships with senior management teams; discretion, sound judgment, diplomacy, and the highest professional ethics and integrity
- Experience building relationships with representatives of large and medium-sized companies
- Marketing, fundraising, and/or partnership-development experience and the ability to engage a wide range of stakeholders and cultures
- Strong written and oral communication skills; a preference for concision
- Excellent interpersonal skills; positive energy, poise, and a high degree of emotional intelligence
- Pragmatic and adaptable to changing dynamics; politically astute
- Ability and willingness to collaborate with people at all levels, take direction, and lead as the situation requires

#### **EXPERIENCE**

- College degree required; advanced degree preferred
- Four to six years of development and/or relationship-development and -management experience, preferably engaging with mid-to-senior level executives within a corporation
- Work experience related to developing corporate-NGO partnerships, developing and implementing engagement strategies and plans, and promoting enthusiasm for and uptake of programs to address environmental, social, and governance and/or sustainable development issues
- Experience with UN Global Compact and/or UN-related initiatives (e.g., LEAD, UNPRI, UNEP, WEPs) preferred

#### **TRAVEL**

The candidate who fills this position can expect to spend approximately 20 percent of time traveling and meeting with prospective and current Network participants and members.

#### **COMPENSATION AND BENEFITS**

- Starting salary range of \$95,000 to \$110,000
- Benefits include group health plan, 401(k) retirement plan, commuter assistance
- 15 days paid personal leave and 11 paid holidays plus paid week off at year end

**Preferred location:** Stamford, Connecticut; potential for remote working arrangement

**TO APPLY,** please send the following application materials to Michelina Docimo at [mdocimo@framework-llc.com](mailto:mdocimo@framework-llc.com):

- Cover letter detailing your approach to excelling in this position
- Résumé or CV
- A written description (600 words or less) of how you've been successful in persuading an individual or organization to take on a significant new initiative

**Expected start date:** May 1, 2017

**For more information about Framework LLC,** please visit <http://www.framework-llc.com>.

#### ***About Framework LLC***

Framework is a specialty advisory firm that helps leading global companies develop strategies and practices for maximizing performance and building trust by managing financial, social, and natural capital sustainably. Framework's clients are represented in the Global FT500, Fortune 500, S&P 500, Dow Jones Sustainability, and FTSE4Good indices. Framework is a diverse, woman-owned business certified by the [WBENC](#) and a Global Compact signatory. For more information, please visit <http://www.framework-llc.com>.